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# SUPPLIER ASSESSMENT REPORT -- Follow Up Audit

Report Number: QIP-ASR1331506

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

Company Name : Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd.

浙江震寰汽保设备有限公司

Showroom : <a href="http://trainsway.en.made-in-china.com/">http://trainsway.en.made-in-china.com/</a>

Address : No. 238, Road Sihuajing, Qixingdushi, Jiaxing, Zhejiang, China

Product : Auto maintenance and service equipments, tire changers, wheel balancers

etc.

Follow Up Audit Date	05 Jul., 2013	Expiry Date	04 Jul., 2014
Auditor	Carl Li	Reviewed by	Roger Wang

#### Follow Up Audit is annual review for the company and the Scope:

- 1. General Information
- 2. Production Capacity
- 3. Photos

# This report is annual follow up audit for the initial audit report: Initial Audit is audited on 13 Jun., 2012 and the Scope:

- 1. General Information
- 2. Foreign Trade Capacity
- 3. Management System and Product Certification
- 4. Production Capacity & Quality Control
- 5. Photos

## The initial report is also attached

#### **General Comments:**

Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd. is a manufacturer with 60 employees; it was established in 2006, located in No. 238, Road Sihuajing, Qixingdushi, Jiaxing, Zhejiang, China. The buildings occupy an area of more than 14,967 square meters. The company has obtained patents for their products.

Sign for and on behalf of

SGS-CSTC Standards Technical Services Co., Ltd.

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## **FOLLOW UP AUDIT REPORT**

Audited Compan	Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd.
	浙江震寰汽保设备有限公司
Audited Site	No. 238, Road Sihuajing, Qixingdushi, Jiaxing, Zhejiang, China

Consigner of Assessment	Made-in-China.com		Allineary III III III III III III III III III I
Audit Type	Follow up audit		
Valid Date	From 05 Jul., 2013 to 04 Jul., 2014	Verify Report	www.sgs.com
Auditor	Carl Li	Reviewed by	Roger Wang

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### **Part A: General Information**

#### **Section 1: Company Overview**

1.1 Legal Validity			
Does the company have a valid business license?		Registration Number	330402000022477
Year of established	18 Oct., 2006	Valid Date	17 Oct., 2026
Registered address	Building 1-5, No. 238, Road Sihuaj	ing, Qixingdushi, Ji	axing, Zhejiang, China
Actual address	No. 238, Road Sihuajing, Qixingdu	shi, Jiaxing, Zhejiaı	ng, China
Is the annual review done by local authority (Industrial & Commercial Bureau)?	Refer to business license provided	, it was reviewed in	year 2013.
Registered capital	RMB 5 ,000,000		
Paid-in capital	RMB 5 ,000,000		
Name of legal representative	Mr. Yi Li		
Special item: none Normal item: Manufacturing & processing of automotive maintenance & repair equipment, hardware tools, plastic parts, luggage and luggage accessories; engaged in import and export business (national restrictions and the prohibition of hazardous chemicals, precursor chemicals, except)			luggage accessories;
1.2 Basic Information			
Contact person	Mr. Xiaomin Lan	Email	trainswaychina@188.com
Phone number	0086-573-83882777	Fax number	0086-573-83886868
URL/Web address	http://www.trainsway.com/		
Company type	Company type  Manufacturer		
Type of ownership	<ul><li>☐ Limited Company</li><li>☐ Public ©</li><li>☐ State-Owned</li><li>☐ Private</li></ul>		eign joint venture olly foreign-owned enterprises
Subsidiary company	Company did not provide this infor	mation to auditor du	ue to business confidentiality.
Products manufactured / sold Auto maintenance and service equipments, tire changers, wheel balancers etc. scope		ers, wheel balancers etc.	
1.3 Company Building Information			
According to:  ☐ Land certificate ☐ Lease agreement ☐ Cobservation Estimated on site			
The company area 14,967 square meters  The land occupies 14,967 square meters.  The offices occupy 4,000 square meters.  The workshops occupy 10,967 square meters.			

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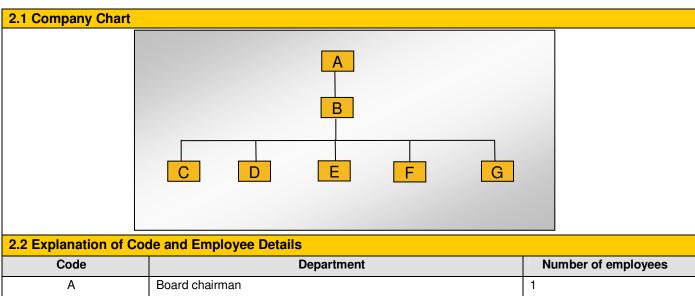
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#### **Section 2: Human Resources**



2.2 Explanation of Code and Employee Details			
Code	Department	Number of employees	
Α	Board chairman	1	
В	General Manager	1	
С	Sales Dept.	4	
D	Financial Dept.	4	
E	Production Dept.	44	
F	Tech. Dept.	4	
G	General Admin. Dept.	2	
	Number in total:	60	

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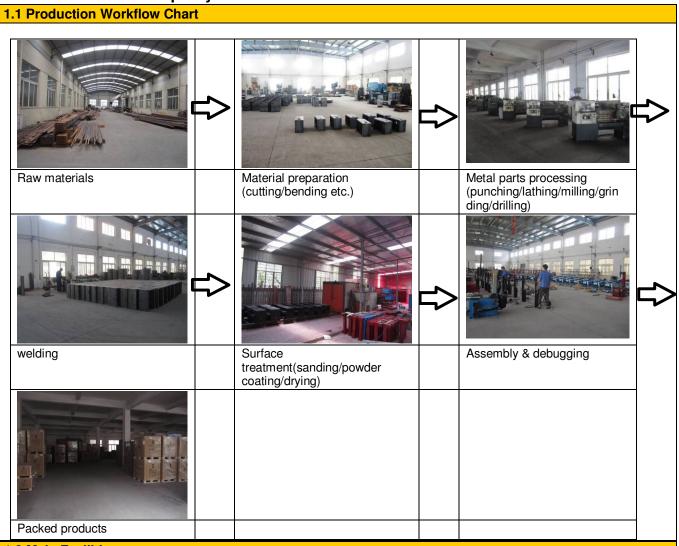
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## **Part C: Production Capacity**

#### **Section 1: Production Capacity**



#### 1.2 Main Facilities

Picture	Facility name	Brand or Country/Region of origin	Target Value/machine*day	Quantity
	Punching machines	/	/	6
	Bending machines	/	/	3

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	Shearing machines	/	/	3
and a first	Common and CNC lathes	/	/	11
	Shaper	/	/	1
	Vertical lifting milling machines	/	/	2
	Radial drilling machines	/	/	3
	Grinder	/	/	1
	Sanding machine	/	/	1
	Painting room & oven	/	/	1 set

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#### Part D: Photos

#### **Section 1: Photos of Documents**

1.1 Photos of Documents

## **Description: Business License** 注册号 330402000022477 称 斯江淮資汽保设备有限公司 新 嘉兴市南湖区七星镇新花经路 法定代表人姓名 李义 注 册 资 本 公司类型和明明

**Description: Export License** 



**Description: Patents** 



#### **Description: Land Certificate**



**Description: Tax Certificate** 



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#### Section 2: Photos of Company

**Description: Company Gate** 



**Description: Office Building** 



**Description: Workshop** 



**Description: Office** 



**Description: Factory Building** 



**Description: Workshop** 



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**Description: Workshop** 



**Description: Workshop** 



**Description: Workshop** 



**Description: Workshop** 



**Description: Workshop** 



**Description: Workshop** 



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#### **Description: Workshop**



**Description: Warehouse** 



**Description: Showroom** 



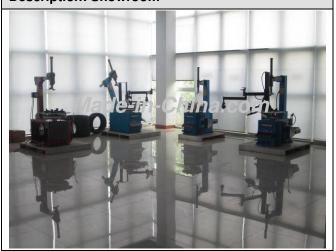
**Description: Workshop** 



**Description: Warehouse** 



**Description: Showroom** 



-- End of the Follow up Audit Report-

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**Initial Audit Report** 

Audited Company	Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd. 浙江震寰汽保设备有限公司
Audited Site:	No. 238, Road Sihuajing, Qixingdushi, Jiaxing, Zhejiang, China

Consigner of Assessment	Made-in-China.com		TRanseay
Audit Type			
	☐ Re-audit		
Valid Date	From 13 Jun., 2012 to 12 Jun., 2013	Verify Report	www.sgs.com
Auditor	Carl Li	Reviewed by	Roger Wang

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#### **Part A: General Information**

#### **Section 1: Company Overview**

1.1 Legal Validity				
Does the company have a valid business license?	☐ Yes ☐ No ☐ Others   Registration Number   Registration   330402000022477   3304020000022477   3304020000022477   330402000000000000000000000000000000000			
Year of established	2006 Valid Date 17 Oct., 2026			
Registered address	No. 136, Road Xingxing, Qixing To	wn, Nanhu Distric	t, Jiaxing, Zhejiang, China.	
Actual address	No. 238, Road Sihuajing, Qixingdu	shi, Jiaxing, Zheji	ang, China	
Is the annual review done by local authority (Industrial & Commercial Bureau)?	Refer to business provided, it was reviewed in year 2012.			
Registered capital	RMB 5 ,000,000			
Name of legal representative	Mr. Yi Li			
Business scope	Special item: none Normal item: Manufacturing & processing of automotive maintenance & repair equipment, hardware tools, plastic parts, luggage and luggage accessories; engaged in import and export business (national restrictions and the prohibition of hazardous chemicals, precursor chemicals, except)			
1.2 Basic Information				
Contact person	Ms. Lidan Ding Email <u>trainswaychina@188.com</u>			
Phone number	0086-573-83882777 Fax number 0086-573-83886868			
URL/Web address	_/Web address <u>http://www.trainsway.com/</u>			
Company type		Company Corporation		
Type of ownership		Company 🗌 Fo	reign joint venture	
	☐ State-Owned ☐ Private	Owner	holly foreign-owned enterprises	
Subsidiary company	No subsidiary company.			
Products manufactured / sold scope	Auto maintenance and service equipments, fire changers, wheel halancers etc.			
1.3 Company Building Informat	ion			
According to:  Land certificate  Description  Real estate certificate  Description  Description				
The land occupies around 14,967 square meters.				

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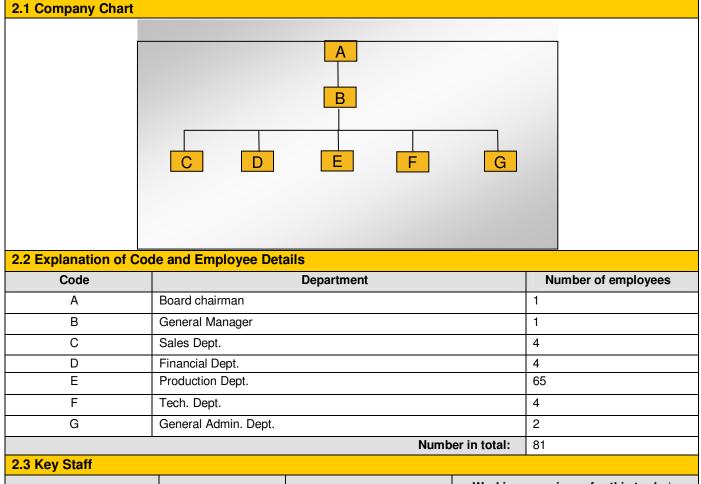
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#### **Section 2: Human Resources**



Title	Full name	Education	Working experience for this trade / total experience
Board chairman	Mr. Yi Li	College	10 years
Sales Manager	Ms. Lidan Ding	Master	8 years
Production Dept. Manager	Mr. Shangbao Lin	High school	20 years

Remark: Above information of key staff was based on interview with company representative.

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## Part B: Foreign Trade Capacity

#### **Section 1: Export Overall Situation**

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	⊠ Yes □ No
The import and export enterprise code.	3300795562014
The number of foreign trading staff with relevant trading experience.	☐ within 1 year staff ☐ 1-5 years 2 staffs ☐ 6-10 years 1 staffs ☐ over 10 years staff Total 3 staffs
The language freely used by foreign trade staff	□ English □ others
Annual revenue of previous year	Refer to financial report; this revenue was around RMB 22 millions in year 2011.
Annual export revenue of previous year	Refer to financial report; the export turnover was around RMB 22 millions in year 2011.
Estimated export revenue for this year.	Based on interview with Ms. Ding, the estimated export revenue was around RMB 24 millions in year 2012.
Overseas agent	No overseas agent
Nearest port	Shanghai Port, Ningbo Port
Acceptable quotation terms	☑ FOB ☑ CIF ☑ CFR
Acceptable payment terms	□ LC    □ T/T    □ D/P    □ PayPal
	☐ Western Union ☐ Small-amount payment
Average lead time	☐ within 15 workday ☐ one month ☐ 2-3 months
	☐ 4-6 months ☐ 6-12 months ☐ more time

### **Section 2: Export Business Capacity**

2.1 Market Distribution (please list top three areas)			
Market	Market Main Product		
□ North America	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A	
South America	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A	
□ Europe     □	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A	
Southeast Asia/ Mideast	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A	
☐ Africa			
☐ East Asia			
□ Domestic	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A	
○ Others	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A	

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#### **Section 3: Supplier Management**

3.1 Supplier Management				
Item	Content	Observations /Comments		
1	Does the company establish and implement an effective suppliers' assessment procedure?	<ul> <li>☐ Have the written procedures and followed records</li> <li>☐ Have the written procedures but no records</li> <li>☐ Have relevant records without written procedure</li> <li>☐ No written procedures or followed records</li> </ul>		
2	Does the company have an updated list of approved suppliers?	<ul> <li>☐ The approved suppliers list was updated in</li> <li>☐ Have the written suppliers without approved signature or date.</li> <li>☐ Provided some suppliers names</li> <li>☐ No approved suppliers list</li> </ul>		

#### **Section 4: After-sales Service Capacity**

Item	er-sales Service Capacity  Content  Content  Chaptystians /Comments		
пеш	Content	Observations /Comments	
	Is there a procedure to conduct random product inspection after final packaging in place?	<ul> <li>☐ Have clear standards and written inspection records</li> <li>☐ No written standards but had inspection reports</li> <li>☐ Have the procedures but no inspection records</li> </ul>	
1		All inspections were completed before packing, except onsite debugging and installation.	
		All inspections were implemented before final packaging in factories	
	Is there a clear procedure for handling	☐ Has the clear procedure and followed records	
2	customer complaints?	Has the procedure but no written records.	
_		Foreign trading staffs charged customers complain via telephone, e-mail and fax.	
	Can the finished/packaged product be traced	☐ Have the procedures to trace the raw materials.	
3	by lot identification to the appropriate raw	Can trace main materials	
· ·	materials test reports?	☐ Can trace production date.	
		☐ Can't trace products	
	Are corrective & preventive actions	☐ Has the clear procedure and followed records	
4	mechanism established and implemented	Has the procedure and some records.	
	effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	□ No written procedures or records/ Corrective & preventive actions are implemented by suppliers and depend on their QMS	

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## Part D: Management System and Product Certification

1.1 Management System and Product Certification			
Management system certification	☐ ISO9001:2008 certificate		
	☐ ISO14001:2004 certificate		
	☐ OHSAS18000:2001 certificate		
	☐ TS16949		
	☐ SA8000		
	☐ Others		
	⊠ NIL		
Product certification	CE certification  1).No.: 47653/1314/C Issued by ISTITUTO GIORDANO Product: Tyre changer Model: BL501, BL502, BL503, BL504, BL505, BL506 Date: 11 Feb., 2010 2)No.: 47802/1315/C Issued by ISTITUTO GIORDANO Product: Tyre balancer Model: SMB96A, SMB96A, SMB99, SMB200 Date: 23 Feb., 2010  Please find original certificate for details		
	□ UL		
	□ ccc		
	☐ Others		
	□ NIL		
Test reports for raw materials	RoHS		
	Reach		
	☐ Others		
	⊠ NIL		

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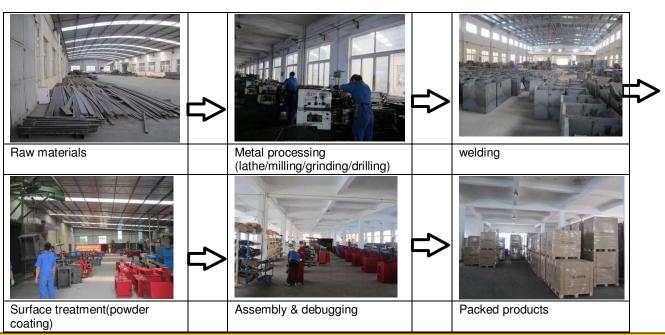
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## **Part E: Production Capacity & Quality Control**

#### **Section 1: Production Capacity**

#### 1.1 Production Workflow Chart



1.2 Products Situation (Top three Product Categories)

Product Category	Capacity in Top Month	Average Capacity	Total in 2011
tire changers, wheel balancers	1,054 sets	774 sets	9,297 sets

#### 1.3 Main Facilities

1.5 Main 1 actitues			
Picture	Facility name	Brand or Country/Region of origin	Quantity
	Punch machines	China	5
	Milling machines	China	5

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	Bending machines	China	3
THE LABOR.	Carbon dioxide welding	/	8
GB4028	Band cutting machines	1	2
	Lathes/CNC lathes	/	11
	Milling machines	/	5
	Shaping machine	B6505	1
	Grinding machines	/	1

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Pipe bender	/	1
Air compress machines	/	4
ovens	1	1
Bench drilling machines	/	13
Tapping machines	/	2
Suspension -hook type clearing polisher	/	1
Shearing machines	/	2

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#### **Section 2: Production Process Control**

2.1 Pro	2.1 Production Process Control			
Item	Content	Observations /Comments		
1	Product R&D capacity	<ul><li>☑ Own brand</li><li>☐ ODM</li><li>☑ OEM</li></ul>		
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	<ul><li>□ Very tidy</li><li>☑ Normal</li><li>□ Need to improve</li><li>□ Very poor</li></ul>		
3	Are the necessary items /documents provided at appropriate location and under control?	<ul> <li>☐ Work Instructions /procedures</li> <li>☐ Workmanship standard /acceptance</li> <li>☐ Golden sample /Approval sample</li> <li>☐ Product picture</li> <li>☑ Verbal by workshop director</li> </ul>		
4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	<ul> <li>☐ Has instructions and uniformly followed</li> <li>☐ Has instruction but no written records</li> <li>☑ Materials checked by storage staff</li> </ul>		
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	<ul> <li>☐ Have instructions and uniformly followed</li> <li>☐ Have instruction but no written records</li> <li>☑ Finished product checked by packing staff</li> </ul>		
6	What type of inspection is used for finished products?	<ul> <li>☒ Random inspection</li> <li>☒ Visual inspection</li> <li>☒ concentricity testing, electricity testing, pneumaticity testing</li> <li>☒ 100% inspection</li> <li>☒ Visual inspection</li> <li>☐ Function inspection</li> </ul>		
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	<ul> <li>☐ Marked and segregated</li> <li>☐ Segregated but not marked clearly</li> <li>☑ Not found on site</li> </ul>		
8	How are the non-conforming units handled?	<ul> <li>☒ Repaired and re-inspection</li> <li>☒ Picked out</li> <li>☐ Used under control</li> <li>☐ Others</li> </ul>		

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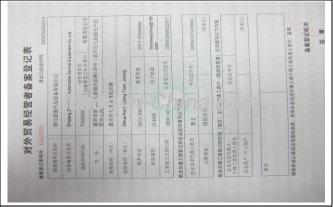
#### Part J: Photos

#### **Section 1: Photos of Documents**

1.1 Photos of Documents

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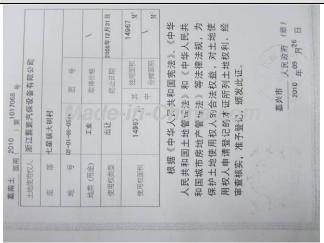
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#### **Description: CE Certificates**



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#### Section 2: Photos of Company

**Description: Company Gate** 



**Description: Workshop** 



**Description: Workshop** 



**Description: Office** 



**Description: Workshop** 



**Description: Workshop** 



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**Description: Workshop** 



**Description: Warehouse** 





**Description: Showroom** 



**Description: Workshop** 



**Description: Warehouse** 



**Description: Showroom** 



#### -- End of the Report --

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