

# SUPPLIER ASSESSMENT REPORT

## -- Follow Up Audit

Report Number: QIP-ASR1331506

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

**Company Name** : Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd.  
浙江震寰汽保设备有限公司

**Showroom** : <http://trainsway.en.made-in-china.com/>

**Address** : No. 238, Road Sihuaqing, Qixingdushi, Jiaxing, Zhejiang, China

**Product** : Auto maintenance and service equipments, tire changers, wheel balancers etc.

Follow Up Audit Date	05 Jul., 2013	Expiry Date	04 Jul., 2014
Auditor	Carl Li	Reviewed by	Roger Wang

**Follow Up Audit is annual review for the company and the Scope:**

1. General Information
2. Production Capacity
3. Photos



**This report is annual follow up audit for the initial audit report:**

**Initial Audit is audited on 13 Jun., 2012 and the Scope:**

1. General Information
2. Foreign Trade Capacity
3. Management System and Product Certification
4. Production Capacity & Quality Control
5. Photos

**The initial report is also attached**

**General Comments:**

Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd. is a manufacturer with 60 employees; it was established in 2006, located in No. 238, Road Sihuaqing, Qixingdushi, Jiaxing, Zhejiang, China. The buildings occupy an area of more than 14,967 square meters. The company has obtained patents for their products.



Sign for and on behalf of  
SGS-CSTC Standards Technical Services Co., Ltd.


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## FOLLOW UP AUDIT REPORT

Audited Company	Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd. 浙江震寰汽保设备有限公司
Audited Site:	No. 238, Road Sihujing, Qixingdushi, Jiaxing, Zhejiang, China

Consigner of Assessment	Made-in-China.com		
Audit Type	Follow up audit		
Valid Date	From 05 Jul., 2013 to 04 Jul., 2014	Verify Report	<a href="http://www.sgs.com">www.sgs.com</a>
Auditor	Carl Li	Reviewed by	Roger Wang

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## Part A: General Information

### Section 1: Company Overview

1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Others	Registration Number	330402000022477
Year of established	18 Oct., 2006	Valid Date	17 Oct., 2026
Registered address	Building 1-5, No. 238, Road Sihujing, Qixingdushi, Jiaxing, Zhejiang, China		
Actual address	No. 238, Road Sihujing, Qixingdushi, Jiaxing, Zhejiang, China		
Is the annual review done by local authority (Industrial & Commercial Bureau)?	Refer to business license provided, it was reviewed in year 2013.		
Registered capital	RMB 5,000,000		
Paid-in capital	RMB 5,000,000		
Name of legal representative	Mr. Yi Li		
Business scope	<b>Special item:</b> none <b>Normal item:</b> Manufacturing & processing of automotive maintenance & repair equipment, hardware tools, plastic parts, luggage and luggage accessories ; engaged in import and export business (national restrictions and the prohibition of hazardous chemicals, precursor chemicals, except)		
1.2 Basic Information			
Contact person	Mr. Xiaomin Lan	Email	<a href="mailto:trainswaychina@188.com">trainswaychina@188.com</a>
Phone number	0086-573-83882777	Fax number	0086-573-83886868
URL/Web address	<a href="http://www.trainsway.com/">http://www.trainsway.com/</a>		
Company type	<input checked="" type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input type="checkbox"/> Combined <input type="checkbox"/> Group Corporation		
Type of ownership	<input checked="" type="checkbox"/> Limited Company <input type="checkbox"/> Public Company <input type="checkbox"/> Foreign joint venture <input type="checkbox"/> State-Owned <input type="checkbox"/> Private Owner <input type="checkbox"/> Wholly foreign-owned enterprises		
Subsidiary company	Company did not provide this information to auditor due to business confidentiality.		
Products manufactured / sold scope	Auto maintenance and service equipments, tire changers, wheel balancers etc.		
1.3 Company Building Information			
According to:			
<input checked="" type="checkbox"/> Land certificate <input type="checkbox"/> Real estate certificate <input type="checkbox"/> Lease agreement <input checked="" type="checkbox"/> Observation Estimated on site			
The company area 14,967 square meters			
The land occupies 14,967 square meters.			
The offices occupy 4,000 square meters.			
The workshops occupy 10,967 square meters.			

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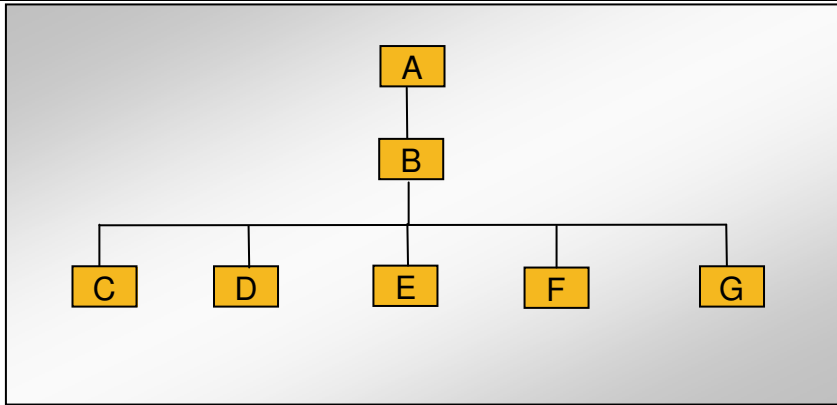
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**Section 2: Human Resources**

**2.1 Company Chart**



**2.2 Explanation of Code and Employee Details**

Code	Department	Number of employees
A	Board chairman	1
B	General Manager	1
C	Sales Dept.	4
D	Financial Dept.	4
E	Production Dept.	44
F	Tech. Dept.	4
G	General Admin. Dept.	2
<b>Number in total:</b>		<b>60</b>

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## Part C: Production Capacity

### Section 1: Production Capacity

#### 1.1 Production Workflow Chart


	➔		➔		➔
Raw materials		Material preparation (cutting/bending etc.)		Metal parts processing (punching/lathing/milling/grinding/drilling)	
	➔		➔		➔
welding		Surface treatment(sanding/powder coating/drying)		Assembly & debugging	
Packed products					

#### 1.2 Main Facilities

Picture	Facility name	Brand or Country/Region of origin	Target Value/machine*day	Quantity
	Punching machines	/	/	6
	Bending machines	/	/	3

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	Shearing machines	/	/	3
	Common and CNC lathes	/	/	11
	Shaper	/	/	1
	Vertical lifting milling machines	/	/	2
	Radial drilling machines	/	/	3
	Grinder	/	/	1
	Sanding machine	/	/	1
	Painting room & oven	/	/	1 set

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Part D: Photos

Section 1: Photos of Documents

1.1 Photos of Documents



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**Section 2: Photos of Company**

**2.1 Photos of Company and Product Sample**

**Description: Company Gate**



**Description: Office**



**Description: Office Building**



**Description: Factory Building**



**Description: Workshop**



**Description: Workshop**



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Description: Workshop



Description: Workshop



Description: Workshop



Description: Workshop



Description: Workshop



Description: Workshop



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Description: Workshop



Description: Workshop



Description: Warehouse



Description: Warehouse



Description: Showroom



Description: Showroom



-- End of the Follow up Audit Report--

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## Initial Audit Report

Audited Company	Zhejiang Zhenhuan Automobile Service Equipment Co., Ltd. 浙江震寰汽保设备有限公司
Audited Site:	No. 238, Road Sihujing, Qixingdushi, Jiaxing, Zhejiang, China

Consigner of Assessment	<b>Made-in-China.com</b>		
Audit Type	<input checked="" type="checkbox"/> Initial Audit <input type="checkbox"/> Re-audit		
Valid Date	From 13 Jun., 2012 to 12 Jun., 2013	Verify Report	<a href="http://www.sgs.com">www.sgs.com</a>
Auditor	Carl Li	Reviewed by	Roger Wang

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- Part C: Product Research & Development Capacity**
  - Section 1: Product Research & Development Capacity
- Part D: Management System and Product Certification**
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  - Section 2: Water, Gas and Noise Control
- Part I: Industry Information**
  - Section 1: Industry Information
- Part J: Photos**
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## Part A: General Information

### Section 1: Company Overview

1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Others	Registration Number	330402000022477
Year of established	2006	Valid Date	17 Oct., 2026
Registered address	No. 136, Road Xingxing, Qixing Town, Nanhu District, Jiaxing, Zhejiang, China.		
Actual address	No. 238, Road Sihujing, Qixingdushi, Jiaxing, Zhejiang, China		
Is the annual review done by local authority (Industrial & Commercial Bureau)?	Refer to business provided, it was reviewed in year 2012.		
Registered capital	RMB 5,000,000		
Name of legal representative	Mr. Yi Li		
Business scope	<b>Special item:</b> none <b>Normal item:</b> Manufacturing & processing of automotive maintenance & repair equipment, hardware tools, plastic parts, luggage and luggage accessories ; engaged in import and export business (national restrictions and the prohibition of hazardous chemicals, precursor chemicals, except)		
1.2 Basic Information			
Contact person	Ms. Lidan Ding	Email	<a href="mailto:trainswaychina@188.com">trainswaychina@188.com</a>
Phone number	0086-573-83882777	Fax number	0086-573-83886868
URL/Web address	<a href="http://www.trainsway.com/">http://www.trainsway.com/</a>		
Company type	<input checked="" type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input type="checkbox"/> Combined <input type="checkbox"/> Group Corporation		
Type of ownership	<input checked="" type="checkbox"/> Limited Company <input type="checkbox"/> Public Company <input type="checkbox"/> Foreign joint venture <input type="checkbox"/> State-Owned <input type="checkbox"/> Private Owner <input type="checkbox"/> Wholly foreign-owned enterprises		
Subsidiary company	No subsidiary company.		
Products manufactured / sold scope	Auto maintenance and service equipments, tire changers, wheel balancers etc.		
1.3 Company Building Information			
According to:			
<input checked="" type="checkbox"/> Land certificate <input type="checkbox"/> Real estate certificate <input type="checkbox"/> Lease agreement <input type="checkbox"/> Observation Estimated on site			
The land occupies around 14,967 square meters.			

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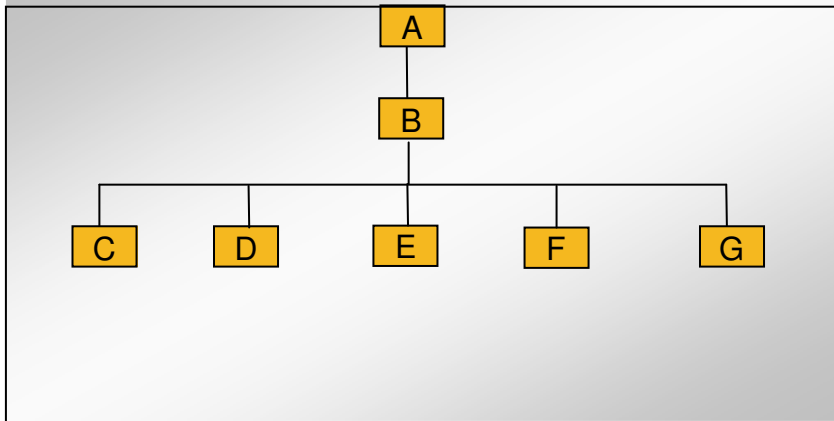
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**Section 2: Human Resources**

**2.1 Company Chart**



**2.2 Explanation of Code and Employee Details**

Code	Department	Number of employees
A	Board chairman	1
B	General Manager	1
C	Sales Dept.	4
D	Financial Dept.	4
E	Production Dept.	65
F	Tech. Dept.	4
G	General Admin. Dept.	2
<b>Number in total:</b>		<b>81</b>

**2.3 Key Staff**

Title	Full name	Education	Working experience for this trade / total experience
Board chairman	Mr. Yi Li	College	10 years
Sales Manager	Ms. Lidan Ding	Master	8 years
Production Dept. Manager	Mr. Shangbao Lin	High school	20 years

Remark: Above information of key staff was based on interview with company representative.

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## Part B: Foreign Trade Capacity

### Section 1: Export Overall Situation

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
The import and export enterprise code.	3300795562014
The number of foreign trading staff with relevant trading experience.	<input type="checkbox"/> within 1 year staff <input checked="" type="checkbox"/> 1-5 years 2 staffs <input checked="" type="checkbox"/> 6-10 years 1 staffs <input type="checkbox"/> over 10 years staff Total 3 staffs
The language freely used by foreign trade staff	<input checked="" type="checkbox"/> English <input type="checkbox"/> others
Annual revenue of previous year	Refer to financial report; this revenue was around RMB 22 millions in year 2011.
Annual export revenue of previous year	Refer to financial report; the export turnover was around RMB 22 millions in year 2011.
Estimated export revenue for this year.	Based on interview with Ms. Ding, the estimated export revenue was around RMB 24 millions in year 2012.
Overseas agent	No overseas agent
Nearest port	Shanghai Port, Ningbo Port
Acceptable quotation terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> CFR
Acceptable payment terms	<input checked="" type="checkbox"/> LC <input checked="" type="checkbox"/> T/T <input type="checkbox"/> D/P <input type="checkbox"/> PayPal <input type="checkbox"/> Western Union <input type="checkbox"/> Small-amount payment
Average lead time	<input type="checkbox"/> within 15 workday <input checked="" type="checkbox"/> one month <input type="checkbox"/> 2-3 months <input type="checkbox"/> 4-6 months <input type="checkbox"/> 6-12 months <input type="checkbox"/> more time

### Section 2: Export Business Capacity

2.1 Market Distribution (please list top three areas)		
Market	Main Product	Main client
<input checked="" type="checkbox"/> North America	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A
<input checked="" type="checkbox"/> South America	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A
<input checked="" type="checkbox"/> Europe	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A
<input checked="" type="checkbox"/> Southeast Asia/ Mideast	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A
<input type="checkbox"/> Africa		
<input type="checkbox"/> East Asia		
<input checked="" type="checkbox"/> Domestic	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A
<input checked="" type="checkbox"/> Others	Auto maintenance and service equipments, tire changers, wheel balancers etc.	N/A

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**Section 3: Supplier Management**

3.1 Supplier Management		
Item	Content	Observations /Comments
1	Does the company establish and implement an effective suppliers' assessment procedure?	<input type="checkbox"/> Have the written procedures and followed records <input type="checkbox"/> Have the written procedures but no records <input checked="" type="checkbox"/> Have relevant records without written procedure <input type="checkbox"/> No written procedures or followed records
2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> The approved suppliers list was updated in _____ <input type="checkbox"/> Have the written suppliers without approved signature or date. <input checked="" type="checkbox"/> Provided some suppliers names <input type="checkbox"/> No approved suppliers list

**Section 4: After-sales Service Capacity**

4.1 After-sales Service Capacity		
Item	Content	Observations /Comments
1	Is there a procedure to conduct random product inspection after final packaging in place?	<input type="checkbox"/> Have clear standards and written inspection records <input type="checkbox"/> No written standards but had inspection reports <input type="checkbox"/> Have the procedures but no inspection records <input checked="" type="checkbox"/> All inspections were completed before packing, except onsite debugging and installation. <input type="checkbox"/> All inspections were implemented before final packaging in factories
2	Is there a clear procedure for handling customer complaints?	<input type="checkbox"/> Has the clear procedure and followed records <input type="checkbox"/> Has the procedure but no written records. <input checked="" type="checkbox"/> Foreign trading staffs charged customers complain via telephone, e-mail and fax.
3	Can the finished/packaged product be traced by lot identification to the appropriate raw materials test reports?	<input type="checkbox"/> Have the procedures to trace the raw materials. <input type="checkbox"/> Can trace main materials <input checked="" type="checkbox"/> Can trace production date. <input type="checkbox"/> Can't trace products
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	<input type="checkbox"/> Has the clear procedure and followed records <input checked="" type="checkbox"/> Has the procedure and some records. <input type="checkbox"/> No written procedures or records/ Corrective & preventive actions are implemented by suppliers and depend on their QMS

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**Part D: Management System and Product Certification**

1.1 Management System and Product Certification	
Management system certification	<input type="checkbox"/> ISO9001:2008 certificate <input type="checkbox"/> ISO14001:2004 certificate <input type="checkbox"/> OHSAS18000:2001 certificate <input type="checkbox"/> TS16949 <input type="checkbox"/> SA8000 <input type="checkbox"/> Others <input checked="" type="checkbox"/> NIL
Product certification	<input checked="" type="checkbox"/> <b>CE certification</b> 1).No.: 47653/1314/C Issued by ISTITUTO GIORDANO Product: Tyre changer Model: BL501, BL502, BL503, BL504, BL505, BL506 Date: 11 Feb., 2010 2). .No.: 47802/1315/C Issued by ISTITUTO GIORDANO Product: Tyre balancer Model: SMB96A, SMB96A, SMB99, SMB200 Date: 23 Feb., 2010  Please find original certificate for details  <input type="checkbox"/> UL <input type="checkbox"/> CCC <input type="checkbox"/> Others <input type="checkbox"/> NIL
Test reports for raw materials	<input type="checkbox"/> RoHS <input type="checkbox"/> Reach <input type="checkbox"/> Others <input checked="" type="checkbox"/> NIL

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## Part E: Production Capacity & Quality Control

### Section 1: Production Capacity

#### 1.1 Production Workflow Chart

	→		→		→
Raw materials		Metal processing (lathe/milling/grinding/drilling)		welding	
	→		→		
Surface treatment(powder coating)		Assembly & debugging		Packed products	

#### 1.2 Products Situation (Top three Product Categories)

Product Category	Capacity in Top Month	Average Capacity	Total in 2011
 tire changers, wheel balancers	1,054 sets	774 sets	9,297 sets

#### 1.3 Main Facilities

Picture	Facility name	Brand or Country/Region of origin	Quantity
	Punch machines	China	5
	Milling machines	China	5

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	Bending machines	China	3
	Carbon dioxide welding	/	8
	Band cutting machines	/	2
	Lathes/CNC lathes	/	11
	Milling machines	/	5
	Shaping machine	B6505	1
	Grinding machines	/	1

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	Pipe bender	/	1
	Air compress machines	/	4
	ovens	/	1
	Bench drilling machines	/	13
	Tapping machines	/	2
	Suspension -hook type clearing polisher	/	1
	Shearing machines	/	2

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## Section 2: Production Process Control

2.1 Production Process Control		
Item	Content	Observations /Comments
1	Product R&D capacity	<input checked="" type="checkbox"/> Own brand <input type="checkbox"/> ODM <input checked="" type="checkbox"/> OEM
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	<input type="checkbox"/> Very tidy <input checked="" type="checkbox"/> Normal <input type="checkbox"/> Need to improve <input type="checkbox"/> Very poor
3	Are the necessary items /documents provided at appropriate location and under control?	<input type="checkbox"/> Work Instructions /procedures <input type="checkbox"/> Workmanship standard /acceptance <input type="checkbox"/> Golden sample /Approval sample <input type="checkbox"/> Product picture <input checked="" type="checkbox"/> Verbal by workshop director
4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	<input type="checkbox"/> Has instructions and uniformly followed <input type="checkbox"/> Has instruction but no written records <input checked="" type="checkbox"/> Materials checked by storage staff
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	<input type="checkbox"/> Have instructions and uniformly followed <input type="checkbox"/> Have instruction but no written records <input checked="" type="checkbox"/> Finished product checked by packing staff
6	What type of inspection is used for finished products?	<input checked="" type="checkbox"/> Random inspection <input checked="" type="checkbox"/> Visual inspection <input checked="" type="checkbox"/> concentricity testing, electricity testing, pneumaticity testing <input checked="" type="checkbox"/> 100% inspection <input checked="" type="checkbox"/> Visual inspection <input type="checkbox"/> Function inspection
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	<input type="checkbox"/> Marked and segregated <input type="checkbox"/> Segregated but not marked clearly <input checked="" type="checkbox"/> Not found on site
8	How are the non-conforming units handled?	<input checked="" type="checkbox"/> Repaired and re-inspection <input checked="" type="checkbox"/> Picked out <input type="checkbox"/> Used under control <input type="checkbox"/> Others

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Part J: Photos

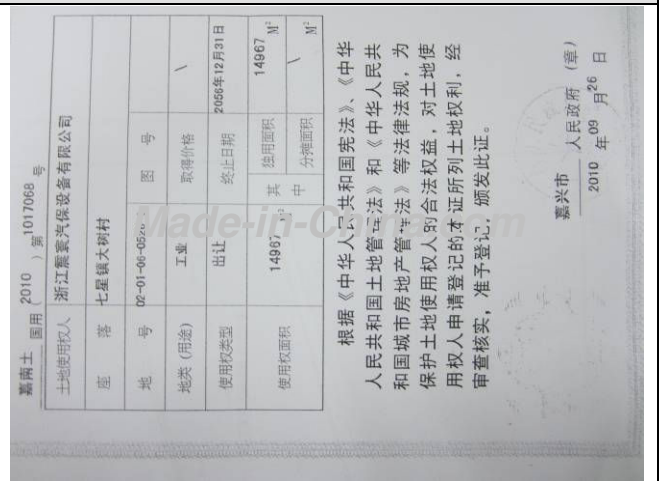
Section 1: Photos of Documents

1.1 Photos of Documents

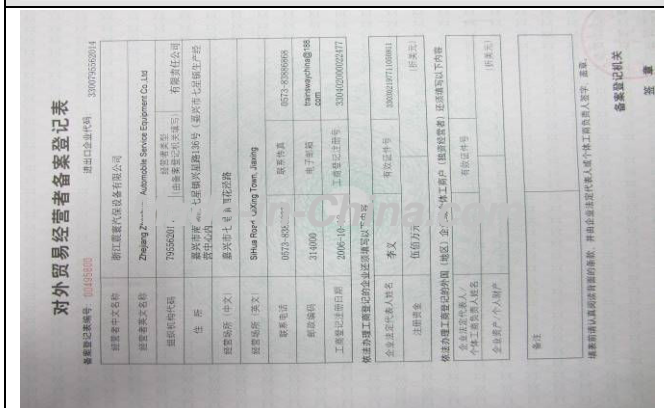
Description: Business License



Description: Land Certificate(copy)



Description: Export License



Description: CE Certificates



Description: CE Certificates



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**Section 2: Photos of Company**

**2.1 Photos of Company and Product Sample**

Description: Company Gate



Description: Office



Description: Workshop



Description: Workshop



Description: Workshop



Description: Workshop



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